



FELCHLIN SWITZERLAND IS A LEADING MANUFACTURER OF PREMIUM COUVERTURE, CHOCOLATE AND THE FINEST INGREDIENTS FOR CONFECTIONERY PROFESSIONALS. OUR SUCCESS IS CHARACTERISED BY QUALITY, CREATIVITY AND FLEXIBILITY.

We are looking for a passionate pastry – chocolate Chef with a sales and entrepreneurial mindset, who is willing to improve and share their expertise:

International Sales Specialist Pastry & Chocolate

Responsibilities:

- Sales activities and technical expertise in France and the Asia-Pacific region
- Support of distributors, key accounts and customers
- Identify and develop new business opportunities
- Ensure strong, sustainable customer relationship and satisfaction
- Create an innovative customer experience, organising and conducting Chef seminars and further development as well as regular product training
- Regular travel to the relevant sales area

Profile required:

- You are passionate about both chocolate and the premium gastronomic world and you strive to enhance both your expertise and to strengthen the network in the region
- You set/achieve objectives in a customer-oriented, structured and efficient manner
- Professional background as a trained pastry chef/confectioner, a sales related further education is an asset
- 5+ years working experience in the confectionery business, B2B sales experience would be beneficial but is not essential
- Collaborative working style, with strong communication and professional presentation skills
- Proficiency in French and English, German is an asset
- Well acquainted with the differing cultures and customs in your sales area

What we offer:

- Freedom to shape your own working methods in a medium-sized company
- Professional development opportunities and interdepartmental expertise
- Exciting challenges and an opportunity to work together with internationally renowned Chefs & Felchlin Ambassadors
- A sustainable and not numbers-based corporate culture

This position will be based in Ibach, Switzerland.

Make an important contribution to the company's success with your motivation and commitment.

We look forward to receiving your complete application documents by e-mail. Direct applications are preferred.

MAX FELCHLIN AG

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